



◆ Summary

BATS, the third-largest U.S. equities market center, is actively seeking a top-notch sales professional to join its Sales team in the NYC or Kansas City location.

◆ Details

U.S. Options Director of Sales

About BATS

Since its founding in June 2005, BATS has positioned itself in the securities industry as a leading market center delivering speed, performance, and innovation to its subscriber base, which is comprised of hundreds of Wall Street's most recognized names. The industry and technology professionals that make up the BATS team are focused on keeping innovation and competition alive in the securities markets. Because our employees and investors come from the industry, we are well positioned to help make the securities markets a better place to do business.

Associate Benefits

BATS offers one of the most exciting places to work in the Kansas City area. Working in the securities industry is exciting, "real-time" fast, always changing, and on the leading edge of technology. We only hire the best and brightest. If you consider yourself in the top ranks in your field of expertise, then you might consider applying to BATS. Join us and work alongside other top notch professionals ... it's always fun being on the "A" team. We have a casual (yet not sloppy) dress code, because we value what our employees can do more than how they dress. Our compensation program, made up of salary and bonus, is highly competitive. In addition, the company offers a retirement plan with matching contributions, a group health plan, and life insurance.

Contact BATS

For more information on BATS, please visit our website at www.batstrading.com. If you are interested in a career at BATS, please send a resume to jobs@batstrading.com.

Location

Lenexa, KS or New York City

Responsibilities

- Work alongside the U.S. cash equity sales team, providing education and sharing of market structure knowledge.
- Leverage existing relationships, as well as target new members in an effort to grow market share for both BATS Options and U.S. Equities.
- Some travel for client meetings and industry events required.

Requirements

- 5+ years of sales experience, in the U.S. Equity Options space. Ideally, this candidate will have advanced market structure knowledge, as well as strong relationships within the options market maker community. Additional understanding of Futures, FX and other derivative products a plus.
- Strong understanding of current landscape and future initiatives.
- Being a team player, a key component of the BATS culture.
- Enthusiasm and a strong work ethic. These words are tossed around frequently and carelessly by many organizations – at BATS, they are essential.
- Bachelor's degree *preferred* but not required.

BATS Exchange adheres to a policy of equal employment opportunity. All employment decisions are made without regard to race, religion, age, sex, color, national origin or handicap, and in full compliance with all US federal and state laws and European Union employment laws.